

Company background:

We are a global strategic consulting and advisory firm. Since 2009 we have built a strong record for helping leading local and global companies to achieve sustainable growth, gain competitive advantage and yield sustainable results.

Founded by leaders from top industry, consulting and clinical research firms, we set-out with a simple focus: Deliver actionable insights and results for our clients in every project.

Our healthcare team has worked with leading firms in pharmaceuticals, biotech, medical devices and other sectors such as hospitals, health-IT, and integrated delivery networks. We don't intent to be universal in our knowledge and project focus. Our distinct edge as a small but experienced team of advisers is simple and straight forward: We only accept to work on projects where we can provide value.

Analyst/Sr Analyst

This is a full-time, in-house position (Newtown, Pennsylvania).

Key Responsibilities:

- Conduct comprehensive and robust primary and secondary market research
- Analyze research findings to generate insights against current and future client objective and context
- Develop specific elements of final client deliverables, with guidance from team members
- Attend client meetings and presentations, presenting key elements where applicable
- Apply their clinical, scientific and commercial understanding to puzzle piece together primary aspects
- Support the development of proposals and other business development materials

Technical Skills:

- Possess an in-depth understanding of the life sciences/pharmaceutical industry, to include recent trends, developments and current challenges
- Possess core project management skills to effectively develop plans, track key activities with team members and identify and manage potential risks
- Ability to effectively manage complex projects using considering changing requirements and time schedules
- Ability to build a sensible picture of the competitive intelligence scenario/situation based on the analysis of incomplete data from disparate sources
- Ability to manage client relationships and communicate with internal team to drive project execution.
- Highly proficient in the use of Microsoft Office, including PowerPoint, Excel

Behavioral Skills:

- Excellent interpersonal skills, able to build effective relationships both internally and externally at all levels
- Strong people management skills
- Demonstrate a commercial mindset with the ability to conduct effective client management

- Excellent communication skills, to include writing and presentation skills
- Interest to take on mentorship and teaching responsibilities
- Ability to proactively gather feedback and guidance to drive improvement and performance to increase own and colleagues' learning curve

Qualifications & Requirements:

- An advanced degree (PhD, MPH, MS, MD) in a life sciences related field
- An avid interest in the healthcare and life science industries with ability to learn multiple new therapeutic areas
- Strong business acumen and understanding of client-based businesses
- Project management experience desired
- Expertise in conducting primary interviews is desired